How to Cut Integration Costs for Ellucian by 90% and Go Live in Days

Quicklaunch™
AI-powered integration & identity

R ROOSEVELT UNIVERSITY

AGENDA

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03 200 Customers | 1.2 Million Users Daily

04 Why Choose QuickLaunch For Integrations

05 Roosevelt University's Journey

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Today's Presenters

Neeraj Kumar

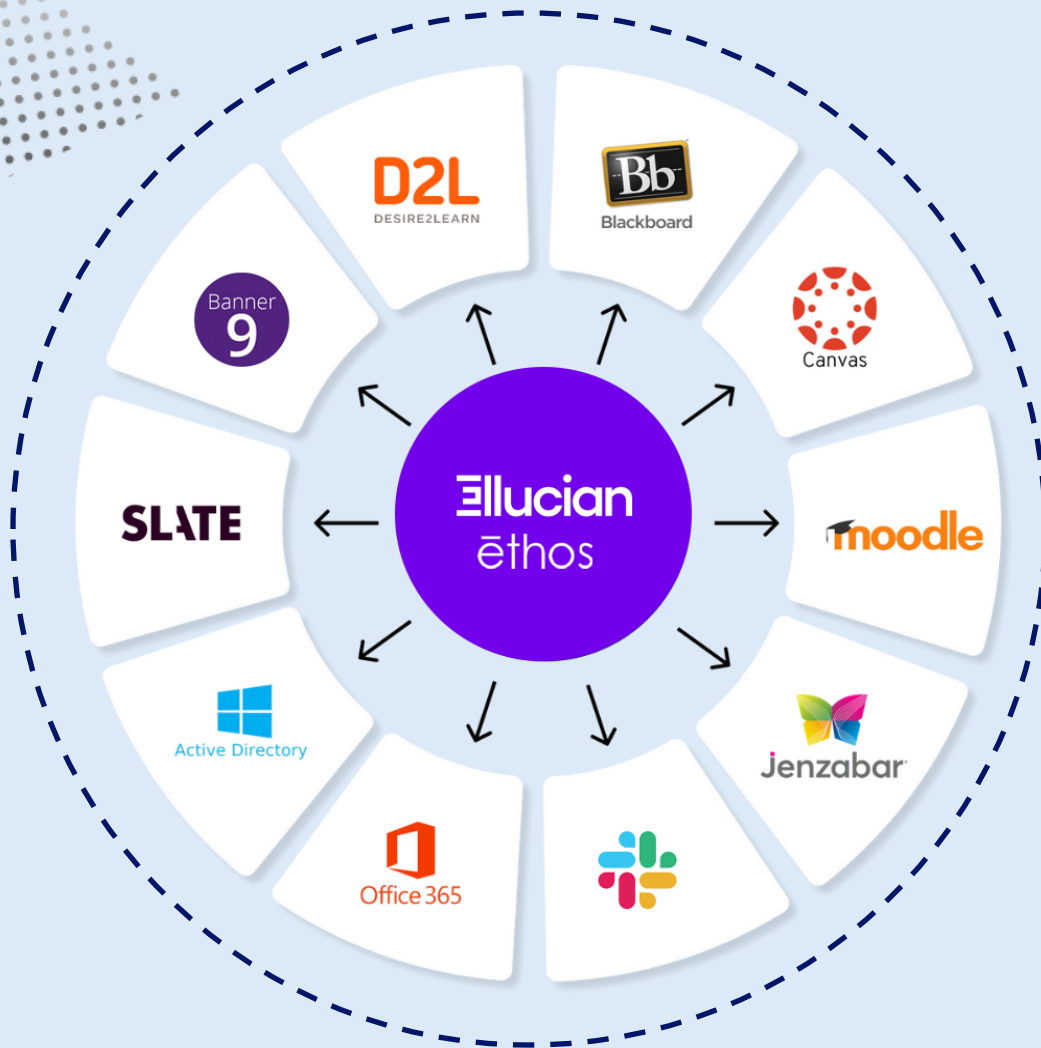Chief Information Officer Roosevelt

University

James Lapalme

President

QuickLaunch

John Saullo

Director of Product Management

QuickLaunch

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Quicklaunch Overview

10
Years in Business

200+
Customers

1.2M+
Daily Users

99.999%
Uptime

➢ Higher Ed's only unified platform for Identity, Provisioning, and System Integration — powered by AI and built for no-code integrations.

➢ Proven success across large-scale higher ed systems and consortiums such as SUNY, the California Community Colleges, the University System of Georgia, and HESS.

➢ Streamlined Integrations That Save You More:
  - ✓ Pre-built connectors for all Higher Ed Systems
  - ✓ Fast, Streamlined Implementation
  - ✓ Half the price of leading competitors

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200+ Customers | 1.2+ Million Users Daily

4 Year Public

LSU Louisiana State University | Greenville Technical College | Cochise College | Indiana State University | Texas A&M International University

4 Year Private

Bryant University | Rockhurst University | University of La Verne | Boston Architectural College | Golden Gate University

Community Colleges

Dutchess Community College | Tulsa Community College | NCC Nassau Community College | CCBC The Community College of Baltimore County | Community College of Philadelphia

2 Year Public

Confederation College | Spoon River College | Cowley College | Camden County College | Central Carolina Technical College

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QuickLaunch Overview

Integration

Unify SIS, LMS, CRM, and HR systems with real-time, no-code data integration built for higher ed

Identity Provisioning

Automate user lifecycle provisioning with policy-driven account creation and governance

Identity Access Management

Complete suite of IAM features:
- SSO
- Adaptive MFA
- Self Service Password Reset
- Account Claim
- Auditing and Reporting

Managed Services

Deploy and operational in under 30 days with implementation services

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Proven Expertise with Ellucian Integrations

- **Real-Time Data Flows**: Eliminate delays in user creation and updates

- **Operational Efficiency**: Free up IT resources by automating routine identity tasks

- **Improved Student Experience**: Ensure timely access to LMS, Email, and Portals

- **Wide support of Higher Ed Systems**:
  - SIS to LMS
  - SIS To CRM
  - SIS to Directory
  - SIS to HRIS
  - SIS to IAM
  - + More!

Capability	QuickLaunch Benefit
Ethos API Integration	Native support for Ethos API's, Real-Time & Scheduled Sync
Provisioning & Deprovisioning	Event-based automation for student/staff lifecycle
Flexible Mapping Engine	Handles complex data transformations between Banner/Colleague and target systems
Higher Ed Ready Connectors	Out-of-the-box support for Higher Ed systems such as Canvas, Moodle, D2L, Microsoft 365, Google, RAFTR + more!

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Why Choose QuickLaunch For Ethos Integrations

100% Built for Higher Education
Trusted by 100+ institutions purpose-built for Ellucian Banner & Colleague

Real-Time Monitoring & Self-Healing
Centralized dashboard, instant alerts, automated retries, and compliance-ready audit logs

Prebuilt, No-Code Connectors
➢ Ethos API & on-prem database support
➢ Hybrid Ethos + on-prem deployments
➢ Drag-and-drop mapping, no code required

Consultative Implementation Approach
Fully in-house team of higher-ed experts who collaborate with your staff to align workflows with institutional policies and compliance needs

Near Real-Time, Bi-Directional Data Sync
enables secure, bi-directional integration across all critical higher education systems—including SIS, LMS, email, HR, and portals—with full read/write support to keep data and identities synchronized campus-wide

AI Enhanced
➢ 90% reduction in onboarding scripts
➢ 80% fewer integration errors
➢ Real-time data sync across SIS, LMS & AD

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Roosevelt University

Location: Chicago and Schaumburg, IL

Students: 4200

Employees: 800+ (incl. adjuncts)

Tech stack: Banner; Blackboard; Slate; EAB

Our Journey – phase I

- Business expectations were changing
  - From "your account will be available in 24 hours" to "your account is available now"
  - Student experience had to be flawless
  - Reduced staffing/turnover required operational excellence

- Needed to switch from scripts to automation
  - This caused a university wide discussion on eliminating exceptions

- Implemented the Microsoft FIM solution

Our Journey – phase II

- Used FIM 7 years
  - Not very flexible
  - Expensive to maintain
  - Not easy to administer

- Reviewed alternatives; selected QuickLaunch
  - Affordable
  - Excellent support
  - Flexible; can work with QL on the product roadmap

Current State

- Automated with QuickLaunch
  - Single sign on
  - Provisioning
  - De-provisioning
  - Authorization for some apps

- Driven by business needs
  - Partnered with HR for employee accounts
  - Partnered with Admission/Registrar for student accounts

- Helpdesk/Sys admins troubleshoot & escalate issues to QuickLaunch if needed

- Satisfied students; employees; IT staff; university in general

Moving Forward

- Passwordless authentication

- Continue with application level authorization

- Pattern recognition:
  - security
  - tying logins to student success and retention

Q&A

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You'll find us
at Booth **#1753**

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