



How to Authenticate K-12/Dual Credit Students from States with Phone Bans

Speaker



Dan DuffyCIO
Kilgore College

Co-Hosts



James Lapalme
President
QuickLaunch



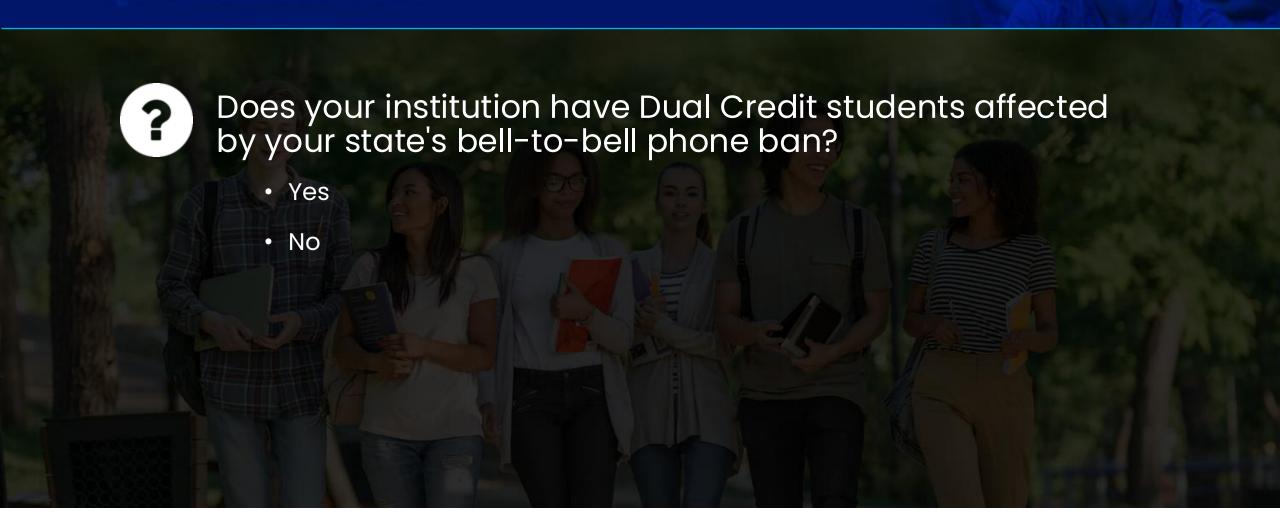
John Saullo
Director of Product
QuickLaunch

Agenda



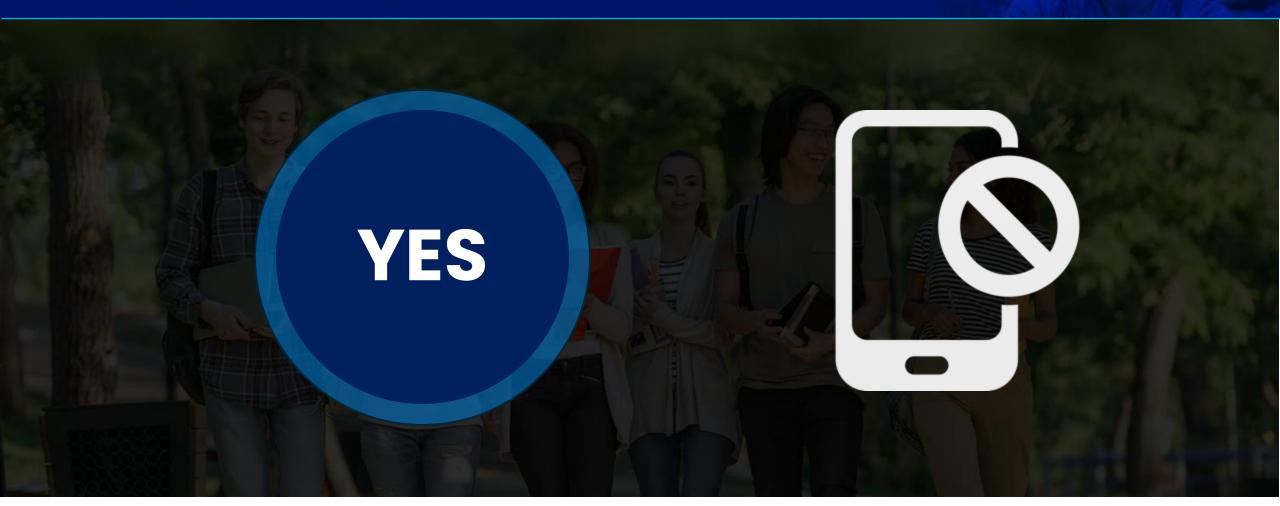


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Poll QuickLaunchX





Introduction – Kilgore College



Kilgore College – A Leading Community College in Texas

Kilgore College is a public community college located in Kilgore, Texas, established in 1935. It offers associate degrees, applied science programs, certificates, and continuing education. The college has over 5,000 students in credit-based programs, with additional enrollment through non-credit and continuing education. Kilgore College is accredited and serves as a launchpad for students who wish to transfer to four-year universities or go directly into the workforce. It is also well known for its Rangerettes, a pioneering drill dance team founded in 1940.





Dan Duffy CIO, Kilgore

With over a decade in higher ed tech, Daniel Duffy serves as CIO of Kilgore College, where he leads efforts in strengthening campus security, modernizing identity systems, and scaling integrations for better student and faculty experience.



Introduction - QuickLaunch



QuickLaunch is an Al-powered Integration (iPaaS) and Identity(IDaaS & ILM) platform built specifically for higher education.

QuickLaunch is an AI-powered identity and integration platform, purpose-built for higher education. We provide institutions with single sign-on, adaptive multi-factor authentication, lifecycle management, and integration through 500+ pre-built connectors.

And joining us is Daniel Duffy, CIO of Kilgore College — a leading community college in Texas with over 4500 students, known for both its academic excellence and its rich campus traditions





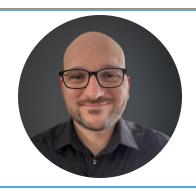






James LapalmePresident, QuickLaunch

30 Years Cybersecurity & Identity leader. 30 Years in scaling organizations. Most recently VP/GM Entrust Identity a top Digital Identity leader.



John SaulloDirector of Product, QuickLaunch

With 9+ years in Higher Ed Tech, John Saullo leads product management at QuickLaunch, helping campuses streamline operations with IAM and automation.



Kilgore College – Challenge Overview



Institutions today are increasingly caught between new legislation banning or restricting phone use on campus and the obligation to maintain strong security standards. **Modern MFA** methods - which rely on mobile apps or text messages - simply don't work under these restrictions.

The result is a compliance and security gap: schools are left ill-equipped to meet state mandates while still ensuring students can safely and reliably access their systems.



Texas Phone ban prohibits phones on for K-12 / Dual Credit Students



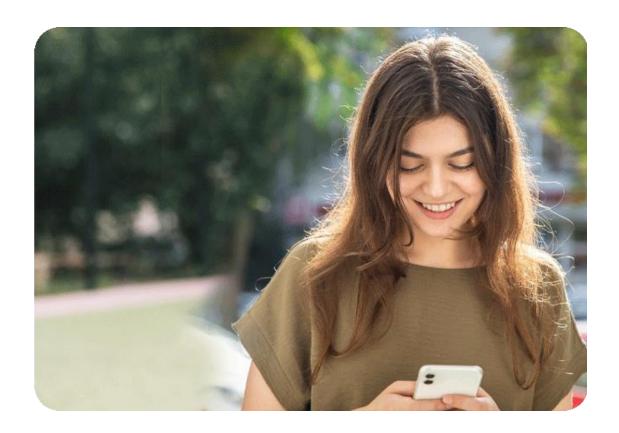
Dual-credit students need phoneless MFA options



Solution needs to be cost efficient and able to be implemented in days to weeks vs months



The Kilgore Solution: QuickLaunch Phoneless MFA





Security Questions (institution-defined)

No wait times, students reset passwords in seconds



Email OTP (personal email for students without phones)

Integrated with IAM systems to ensure identity verification



Self Service Password Reset

Effortless password reset that is available 24/7, resulting in higher user satsifaction and reduced support cost



All managed through QuickLaunch IAM policies

Institutions reduce helpdesk calls by 70%+, freeing IT for higher-value work





Kilgore College - Key Takeaways





Timeline



Lessons Learned



Key highlights of working with QuickLaunch



Key people /
departments
involved / required

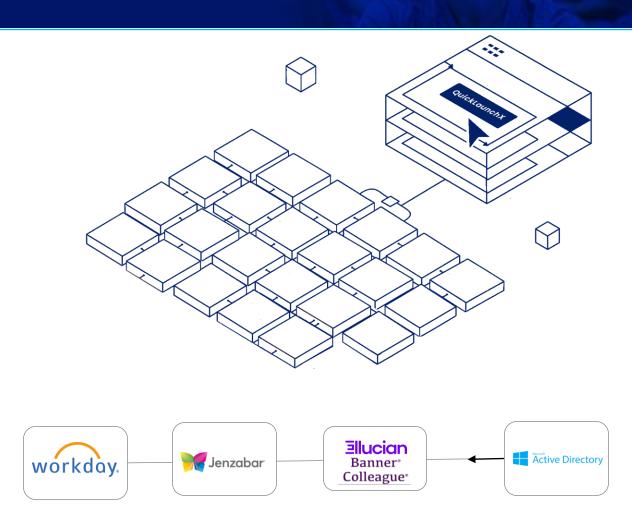


QuickLaunchX Identity – Seamless and Secure Access

Easily implement QuickLaunchX Identity as your Identity Platform or as an Entra Enhancement

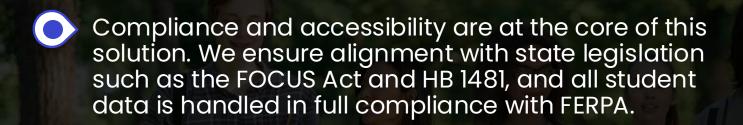
- One login, secure access to everything (SIS, ILM, O365, ++)
- Adaptive MFA Experience

 Dynamic MFA prompt when suspicious behavior is detected.
- Paperless Account Claim
 Digital-first onboarding, no forms required.
- Self-Service Password Reset
 Frictionless & secure password reset





Compliance & Accessibility



Most importantly, the solution is designed for dualcredit students who cannot rely on phones for authentication.





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Upcoming Events

EDUCAUSE
ANNUAL CONFERENCE 25

October 27–30, 2025 | Nashville

Meet us at Booth #1753

Next Webinar

2nd October 2025 | 01 PM ET

Prevent Phishing Breaches with Al for User Verification

Thank you for joining us.

We'd now like to open the floor for your questions.



Thank You





www.quicklaunch.io

